

ADVERTISING MEDIA KIT

New York, 2019

Statista – The Premiere Statistics Portal and Research Provider

About Statista

Statista is the **leading internet statistic portal**, providing statistics and quantitative data on over 80,000 subjects and areas of interest

Statista's team includes over **550 employees**: researchers, database experts, statisticians, technical journalists

With information on over **200 industries and market sectors**, Statista is the premiere online research platform for statistics and relevant facts

Our clients are product managers, market researchers, strategic planers, marketing executives and members of academia.

Over 8 million users visit our website www.statista.com every month

Our infographics are regularly published in Forbes, Wall Street Journal, Mashable, Business Insider, The Financial Times and others



550+ Employees



5 locations
Hamburg, Berlin,
London,
New York, Tokyo



4 languages on 4 platforms



1.5 million

Registered Users



#1

Destination for market and consumer data

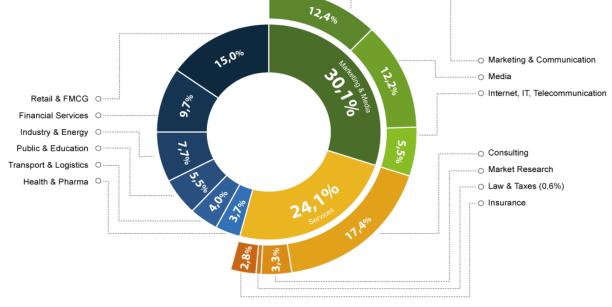


Statista Audience Overview

Audience Breakdown

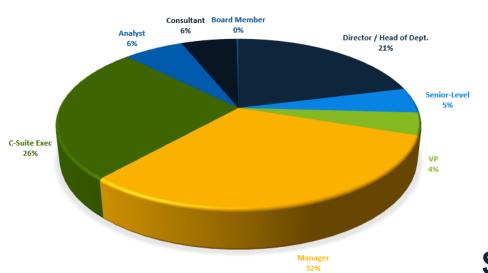
Platform Metrics

- 8M Monthly Unique Users
- 23M Monthly Pageviews



Audience Metrics

- 88% of Audience holds a decision-making position
- 12% of Audience is entry level consultant/analyst
- Over 50% of C-Suite Executives are CEO/Founder of Company
- 30%+ of companies produce >\$1Billion in revenue





Sampling of Statista's Subscriber Base (14K Corporate Clients)

The World's Leading Tech, Finance, Media & Agencies, FMCG, Consulting & Transportation Companies Subscribe to Statista.





Endemic Audience Offering

Advertisers want to reach insights-focused B2B decision makers that visit Statista.com for research.

statista **4**

Statista is one of the largest statistics and market research platforms in the world with an information pool for a wide range of industries e.g. retail, advertising, media & entertainment, consumer goods, technology, travel and logistics, consulting, finance and academia. Our B2B decision makers are Managers, Directors, VP's and C-Suite Executives who have a focus on data and data-specific insights.





Demand Generation Strategy

Statista will be the top of the sales funnel driving our users to advertisers content.



Content Marketing Send-Out

Client case study or white paper emailed directly (stand-alone) to our users including a report download call to action > Lead handover

Daily newsletter

Ad units in our daily newsletter to boost penetration.

- 580 x 160 Content Ad
- 300 x 150 Native Ad
- 580 x 160 Footer Ad

Skyscraper + Rectangle Ad

Platform advertising to further boost penetration.



Opportunities to engage with Statista's clientbase

Optimize engagement and lead generation via three distinct approaches that work together for 360° coverage each week



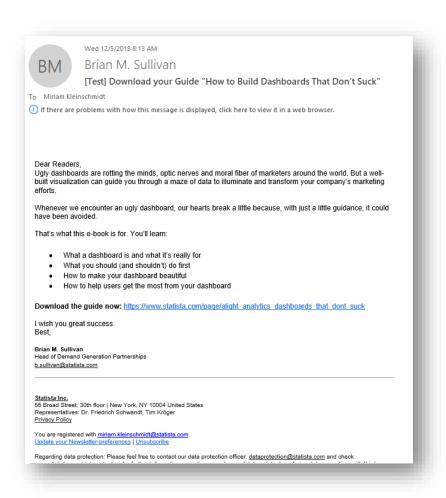
- Over 85K English Special Content Subscribers
- Endemic Audience

- Over 175k English Newsletter Subscribers
- Endemic Audience
- 3 Different Ad Placements

- Average CTA of .08%
- (160 x 600) on the Statista.com homepage.
- (300 x 250) on all 1.5M statistics pages **statista**

Content Marketing Email Send-Out

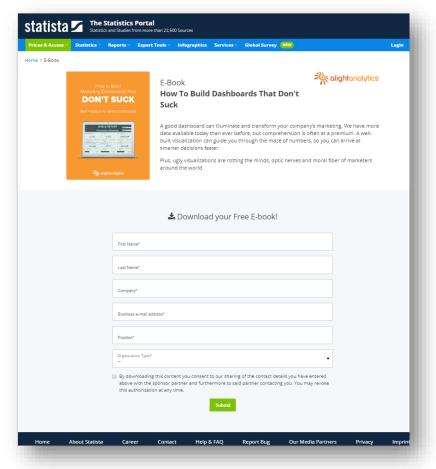
Statista will refer Client directly to our subscribers via email featuring a downloadable content marketing resource



Content send-out drives to Statista hosted landing page



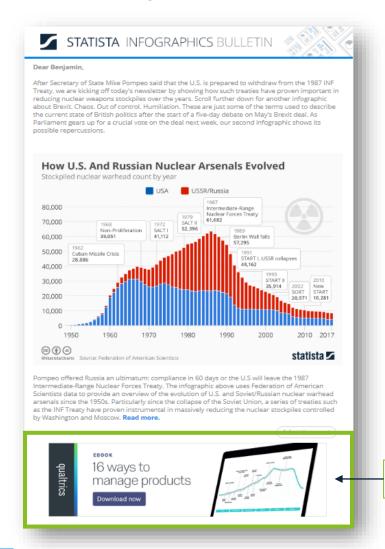
- Name
- Email
- Phone
- Company
- Position/Title
- □ Company Size
- ☐ Company Revenue
- Department
- Industry





Daily Newsletter

The **Statista Daily Newsletter** is sent twice daily to our 175,000+ Opt-in Subscribers.



Statista's Infographic style newsletter is a multi-industry favorite experiencing 15%+ open rates.

US Newsletter

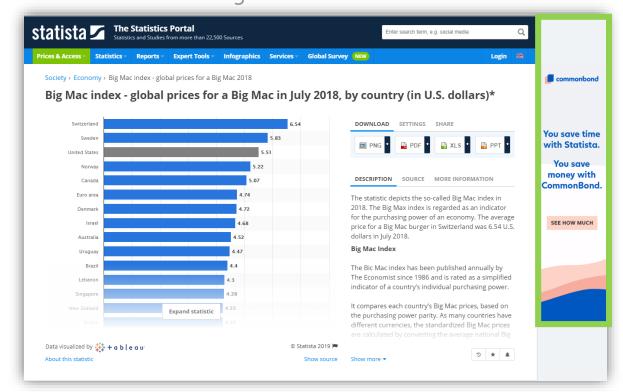
- Two daily deliveries to over 175K Subscribers
- Open rate: 15%+
- 580 x 160 Content Ad
- 200 x 120 Native Ad
- 580 x 160 Footer Ad

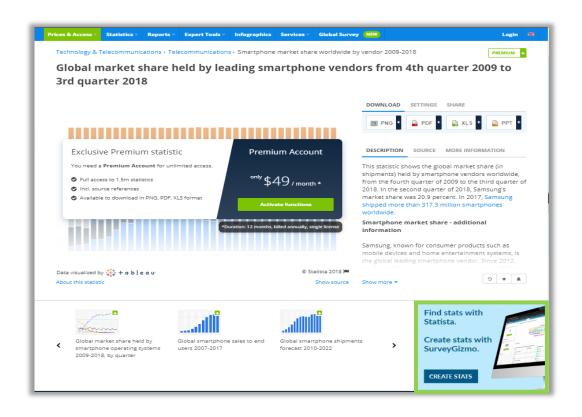
Content Ad Native Ad





Statista.com Platform Advertising





Platform ad units built for conversion:

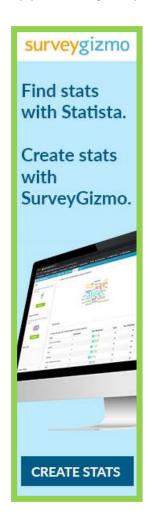
- Skyscraper ad unit (160 \times 600) on the Statista.com homepage and it travels with the user journey.
- Rectangular ad unit (300x250) on all 1.5mil Statistics pages. (Our most viewed content)
- Advertisers that have participated in our demand generation program have seen a huge benefit from coupled platform ad units.

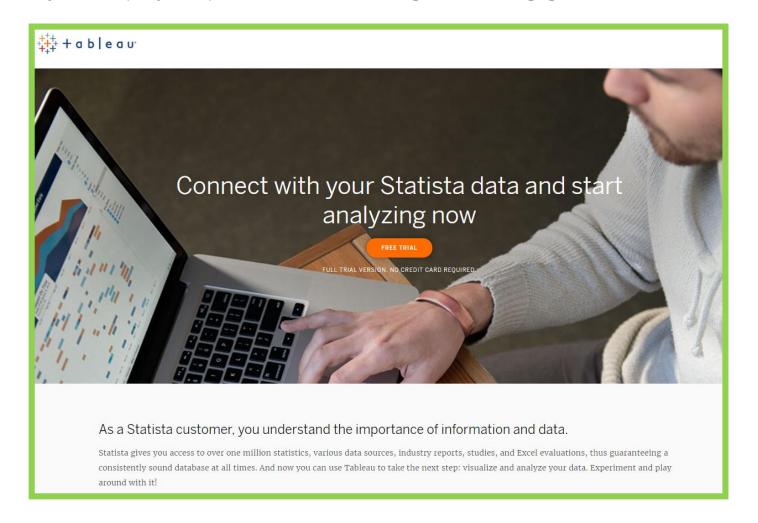


Ad Partnership References

Advertising with Statista is an opportunity to position your company as a partner to Statista, driving trust and engagement.









Content Send-Out + Newsletter Ads + Platform Ads

A 360° Approach to Lead Generation Each Week!

ADVERTISEMENT PACKAGE	SINGLE CONTENT SEND-OUT	WEEKLY NEWSLETTER ADVERTISEMENT	WEEKLY PLATFORM ADVERTISEMENT		WEEKLY TOTAL COST
Content Package	~	Content Ad (580 x 160) (Avg. 250k Impressions)	Skyscraper Ad (160 x 600) (Avg. 500k Impressions)		\$10,000.00
Native Package	~	Native Ad (200 x 120) (Avg. 250k Impressions)	Skyscraper Ad (160 x 600) (Avg. 500K Impressions)		\$10,000.00
Total Package	~	Content Ad (580 x 160) Native Ad (200 x 120) Footer Ad (580 x 160) (Avg. 750k Impressions)	Skyscraper Ad (160 x 600) Rectangular Ad (300x250) (Avg. 1Mil Impressions)		\$17,500.00
				Total	-

This proposal was crafted so client could have direct referral access to Statista customers in the US through the Content Marketing Send-Out and to allow for additional lead generation engagement via exposure within our daily newsletter and platform ads.





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